

Bank of America – Global Market Data Technology & Services

Open Position: *Market Data Client Business Advisor – supporting various BofA market data consumers*

Office Location: New York, NY or Jersey City, NJ

Candidates for the Market Data Client Business Advisor (BA) role require specialized skills and industry expertise to effectively perform the following tasks:

- Direct support of front office market data end users and COO expense authorizers providing guidance on Market Data strategy
- Engagement with assigned 3rd party data suppliers – including responsibility for negotiating commercial terms of new and renewing contracts, intermediation of business use case requirements, and oversight of vendor and product use rights and restrictions
- Administrative oversight of all market data product requirements specific to assigned Lines of Business (LOBs)

Candidates should have prior experience working in a fast-paced, market data support environment. Expectations for the role include:

- strong interpersonal communication, meeting presentation and contract negotiation skills
- subject matter expertise – financial industry, specific markets, real-time and non-real time data provider and product knowledge
- ability to generate, interpret and present market data inventory and expense reports
- advanced Microsoft Office skills, plus experience with market data inventory database tools
- teamwork skills necessary to partner with a global peer group of market data advisors as well as related technology, sourcing, finance and other professionals

Client Business Advisor (BA) support responsibilities include the following:

- Monitor and troubleshoot daily high-volume order flow from BofA market data consumers in sales, trading, research, quantitative and application development roles
- Review and interpret inventory expense reports with COO and Finance partners for multiple assigned business groups
- Manage end-to-end workflow of market data administration – requirements review, sourcing engagement, proposal analysis, inventory set-up and updates, invoice reconciliation
- Monitor and annually update data licenses in place with 60+ data suppliers and publishers
- Review assigned vendor services, expenses, and user commitments 90 days in advance of contract renewals
- Present spend, savings, and service details for Market Data Governance and Finance review weekly
- Support Bank of America's Third Party Vendor Management program and related processes – e.g. Vendor Level Risk Assessments, Deal Risk Assessments

Qualifications - Market Data Client Business Advisor (BA)

5 years Financial Services Market Data experience. Business Advisors must have the ability to learn quickly, communicate effectively, work effectively in a team environment and exhibit professional integrity at all times. Proven ability to manage and build relationships, both internally with key business management and with external suppliers. Candidates need to be self-motivated and achieve results with minimal direct supervision. Candidates should have familiarity with real-time and research data products used by Wall Street firms and an understanding of how data is used by market professionals in sales, trading, research, banking and investment advisory roles.

Letter/Resume should be emailed to:

Tom Fearon

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